

## Message Text

CONFIDENTIAL

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ACTION COME-00

INFO OCT-01 ARA-06 ISO-00 EB-07 AID-05 TRSE-00 OMB-01

DOTE-00 FAA-00 /020 W  
----- 118141

R 052121Z SEP 75  
FM AMEMBASSY ASUNCION  
TO SECSTATE WASHDC 5694

CONFIDENTIAL ASUNCION 3562

FOR DEPARTMENT PASS COMMERCE

E.O. 11652: GDS  
TAGS: BEXP, PA  
SUBJECT: DOMESTIC AIRPORTS: PARAGUAY

REF: A-4020; STATE 192922; STATE 202612; STATE 208325;  
ASUNCION 3378; ASUNCION 3359

1. WEBB'S VISIT SUCCESSFUL. HE IS OPTIMISTIC ABOUT FIRM'S CHANCES  
FOR CONTRACT FOR DESIGN AND COORDINATION OF AIRPORT IMPROVEMENTS.  
EMBASSY ARRANGED CALLS FOR HIM WITH LOCAL FIRMS AND WITH ANAC  
OFFICIALS.

2. IN ADDITION, WEBB AND COMOFF ACCOMPANIED THE AMBASSADOR TO  
CALL ON MINISTER OF DEFENSE, WHO OVERSEES ANAC. MINISTER'S SON,  
MAJOR MARCIAL DAVID SAMANIEGO, ENGINEER AND WEST POINT GRADUATE,  
IS FORMING CONSULTING FIRM TO BE CALLED INGAER LTD., WITH WHICH  
WEBB PLANS TO ASSOCIATE IN PURSUIT OF THIS CONTRACT. WEBB  
PLANS TO RETURN ASUNCION IN OCTOBER. THIS FYI ONLY.

3. RE THE "SHORT LIST"; ANAC CONTACT SAID LIST AS ORIGINALLY  
REPORTED WAS SUPPLIED BY ZETTERSTROM OF IBRD. WHEN WE IN-  
QUIRED ABOUT INTERNATIONAL ENGINEERING, HE CHECKED AND REPLIED  
THAT IBRD'S LIST DID NOT INCLUDE EITHER INTERNATIONAL  
ENGINEERING OR RENARDET-SAUTI (ROME), BUT THAT BOTH OF THESE  
FIRMS HAD CONTACTED ANAC REGARDING THEIR INTEREST IN THE  
PROJECT, AND WERE THEREFORE PLACED ON ANAC'S LIST.

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4. COMMENT: WEBB SEEMS TO HAVE ACCOMPLISHED ALL HIS OBJECTIVES.  
ASSOCIATION WITH DEFENSE MINISTER'S SON GIVES HIM THE GOOD  
CONNECTIONS WHICH ARE ESSENTIAL FOR DOING BUSINESS SUCCESSFULLY  
WITH GOP. ALTHOUGH THE ACTUAL CONSTRUCTION PHASE OF THIS  
PROJECT IS STILL SOMEWHAT DUBIOUS, IF IBRD DISBURSES FUNDS  
FOR FEASIBILITY AND DESIGN STUDIES, AIRWAYS ENGINEERING APPEARS  
TO HAVE THE INSIDE TRACK.

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## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 SEP 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Unique ID:** 00  
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**Film Number:** D750308-0887  
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**Subject:** DOMESTIC AIRPORTS: PARAGUAY  
**TAGS:** BEXP, PA  
**To:** STATE  
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